



Business Process Re-Engineering

Are you surviving or thriving?

Imagine where your company will be in 3, 5 or 10 years. If the thought scares you, we can help. If the thought excites you, we can help. If you don't have time to think about it, we can help you, too.

Project Services Group

Certified SDB

Providing

- Professional Consulting
- Technical Consulting
- Staff Support

To The

- A/E Industry
- Environmental Industry
- Construction Industry

For **Government** and **Commercial** Projects – both Domestic and International

Business process re-engineering is not downsizing, restructuring or automating. It's not a superficial quick fix to get you through a slump. It's about re-thinking the traditional. It's a customized yet methodical approach to transforming your organization into its ideal operating state - maximum efficiency, maximum profitability, minimal waste, best practices, continuous improvement, total quality, minimized risk, preserved resources, streamlining. It is possible.

You'll know you're ready for a BPR initiative when the desire for superb results collides with a willingness and ability to make strategic improvements. That's when it's time to take your organization from good to great.

Of course, identifying and implementing those strategic improvements costs time and money. It also shifts the focus and efforts of the very people who are most critical to ongoing operations.

PSG can help. We can make your BPR initiative shorter, cheaper and less painful to go through and keep your organization focused on nailing the solutions instead of complaining about the problems.

Don't reinvent the wheel

Your objective in a BPR initiative is maximized efficiency of your resources. So why pay for - and wait for - a consulting company to redevelop what already exists? PSG takes a very streamlined approach, which reduces the cost of your BPR initiative and the time it takes to finish it and start seeing results.

PSG's professionals are already familiar with success stories and best practices from both an industry and business standpoint. Right away, we'll identify any "golden nuggets" or "low hanging fruit" that will quickly address your current short term dilemmas. We'll then distinguish between what can be benchmarked and what must be customized for your organization.

We'll benchmark world-class processes – those that already exist and are being successfully used by homogeneous and non-homogeneous companies – to address your common issues whenever possible. From there, we'll modify and adjust appropriate benchmarks to meet your specific needs. Then, only after verifying that a benchmarking approach is not suitable, will we customize creative solutions to address your unique and mission-critical issues.



Project Services Group

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***PSG can help you
optimally transform
your organization
with regard to your
people, processes
and tools.***

Working together

You have today's fires to handle. You have deadlines and objectives. But you also have ideas for improvements, as do many others in your organization.

We will facilitate employee involvement and capitalize on the human ingenuity that already exists at all levels within your organization. We will work in partnership with you to deliver results.

Risk vs. Reward

With change comes risk, and with risk comes fear. But trust conquers fear, and PSG wants to earn your trust before, during and after your BPR initiative.

Before engaging us, let us share with you some of our success stories. During your initiative, let us show you proven models of success and how to apply them within your organization. And when you're enjoying the results of your endeavor, let us proactively help you continuously improve your productivity and efficiency

You want better...not just different

BPR is not simply performing a SWOT analysis or automating a once-human process. PSG performs a methodical analysis of all business processes, human or machine, and an in-depth analysis of how each process is interdependent in your organization.

We identify what gaps are present, what gaps will be present if changes are made to existing processes and how to eliminate the gaps to ensure that your business runs efficiently.

Too many times BPR initiatives generate excellent recommendations, but they fall short on the implementations. Our job is to deliver bottom-line results, not to produce data.

So after internal analysis and external comparisons, we won't just hand over a recommendations report. We'll see the initiative through.

Our promise

PSG will consistently:

- Use a comprehensive, documented approach to solving business problems and improving your bottom line.
- Utilize tools and guidelines adapted to your business environment.
- Execute a seamless integration that recognizes industry differences.
- Draw upon our extensive industry expertise coupled with our business prowess to apply the appropriate solutions to a business problem.
- Create BPR initiatives that identify the processes, prioritize them based on urgency and potential return and keep them flexible so they will grow with you as your business and industry change.

From start to start again

Just like running around a track, your finish line also happens to be the start line for what's next. The key to long-term success with BPR is to continuously look for opportunities to optimize, even after achieving your initial goals. Determine your next set of desired outcomes, and let PSG help you actively pursue them.

PSG history

PSG was founded in 2003 to meet the ever-increasing demand for specialized professional services in the private and public sectors.

Headquartered in metro Atlanta, we provide services in any location our clients have a need.

